

Wine Industry Metrics - Winery Database - May 2018

Wines Vines Analytics

U.S. Winery Database

The May winery count increased to 9,735. This count reflects 48 new wineries added in the past month and 21 closures. The winery count is up 6% over May 2017.

Winery Database »

Month

| | |
|----------|-------|
| May 2018 | 9,735 |
| May 2017 | 9,196 |

Although the Wines Vines Analytics team updates wineries on a monthly basis, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of January 2018.

| U.S. Wineries - Count by State | | |
|--------------------------------|--------------|-----|
| January 2018 | | |
| source: Wines Vines Analytics | | |
| State | Winery Count | % |
| California | 4,391 | 45% |
| Oregon | 774 | 8% |
| Washington | 772 | 8% |
| New York | 395 | 4% |
| Texas | 319 | 3% |
| Virginia | 276 | 3% |
| Pennsylvania | 261 | 3% |
| Ohio | 208 | 2% |
| Michigan | 184 | 2% |
| North Carolina | 165 | 2% |
| Missouri | 149 | 2% |
| Colorado | 127 | 1% |
| Illinois | 115 | 1% |

| U.S. Wineries - Annual Production (Cases) | | | |
|---|--------------|----------------|------|
| January 2018 | | | |
| source: Wines Vines Analytics | | | |
| State | Winery Count | Net Production | % |
| California | 4,391 | 282,500,000 | 86% |
| Washington | 772 | 14,800,000 | 5% |
| New York | 395 | 12,000,000 | 4% |
| Oregon | 774 | 4,200,000 | 1% |
| Texas | 319 | 1,800,000 | 1% |
| Michigan | 184 | 1,200,000 | - % |
| North Carolina | 165 | 1,000,000 | - % |
| Virginia | 276 | 990,000 | - % |
| Pennsylvania | 261 | 900,000 | - % |
| Illinois | 115 | 900,000 | - % |
| Ohio | 208 | 870,000 | - % |
| All other states | 1,794 | 6,320,000 | 2% |
| Total U.S. Wineries | 9,654 | 327,480,000 | 100% |

| | | |
|---------------------|-------|------|
| All other states | 1,518 | 16% |
| Total U.S. Wineries | 9,654 | 100% |

Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.

| U.S. Wineries - By Winery Size January 2018 source: Wines Vines Analytics | | |
|---|--------------|------|
| Winery Size | Winery Count | % |
| Large (500,000+) | 65 | 1% |
| Medium (50,000 - 499,999) | 262 | 3% |
| Small (5,000 - 49,999) | 1,604 | 17% |
| Very Small (1,000 - 4,999) | 3,690 | 38% |
| Limited Production (< 1,000) | 4,033 | 42% |
| Total U.S. Wineries | 9,654 | 100% |

| U.S. Wineries - By Average Bottle Price January 2018 source: Wines Vines Analytics | | |
|--|--------------|------|
| Average Bottle Price | Winery Count | % |
| \$1 - \$10.99 | 189 | 2% |
| \$11 - \$19.99 | 3,064 | 32% |
| \$20 - \$29.99 | 3,102 | 32% |
| \$30 - \$39.99 | 1,415 | 15% |
| \$40 - \$59.99 | 1,219 | 13% |
| \$60 - \$99.99 | 487 | 5% |
| \$100 and over | 178 | 2% |
| Total U.S. Wineries | 9,654 | 100% |

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